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TREASURER'S REPORT FOR 2017.

For 2017, The SAHPA has made a small loss of \$2674.88.

This a very good result and the SAHPA Committee of Management should be commended for successfully steering the SAHPA through a very difficult year caused by the outbreak of the Rotavirus.

The Profit and Loss Statement has been reformatted to better reflect the various streams of income and expenses and the Treasurer has made notations next to each item to explain variances. We now show a split up of :

- A) Non Racing, Training and Product Sales Profit – these are all the fixed costs of running the association such as Utilities, Honorariums, Insurance covered by membership subscriptions and life ring sales.*
- B) Racing Income and Expenses*
- C) Product Sales Income and Expenses – Vaccines, Polo Shirts and Caps,*
- D) Training Unit Income and Expenses*

Our income was substantially down on previous years, our membership subscriptions were only down \$2340 as many members (178) supported the SAHPA in hard times and paid up their membership even though they chose not to fly until a vaccine for Rotavirus was available.

Ring Sales were down by \$8178 compared to last year, hopefully this is because members have more birds left over from last season and chose not to breed as many, we also believe some have chosen to use last year's rings.

The SAHPA Committee have worked hard to keep down the fixed costs of running the SAHPA and this is reflected with the expenses in section A) being down \$17,689 compared to the previous year.

The Racing Income and Expenses show that out income was down \$30,629 from the previous year, our expenses were down \$28,245 on last year, the reduction in costs can be contributed to not paying the Prime Mover Contractor, reduced distances travelled on South East line revised programme, conducting 5 bird specials on the same unit as the main race instead of sending a unit on the opposite line of flight. We also claimed from the Australian Tax Office a Fuel Tax Credit of \$3837 for last season and this season.

Our loss on Product Sales increased this year which I believe is mainly due to timing of PMV Vaccine sales, last year the sales were very high and many flyers have reserves of the vaccine, the SAHPA had \$3217 of PMV stock on hand as at 31/12/17 which has since been sold this year.

Members are being subsidised by the SAHPA running the two training units, we believe that providing Training Units is key to keeping many flyers in the sport as it is hard for members to find the time and the cost is prohibitive for many to do their own training. The SAHPA Management Committee have the challenge of doing their best to keep the cost down for providing the Training services, we are looking at ways to avoid sending units when it is not economical such as poor weather forecasted and the last week of the season. We are also proposing that we move towards a Ute and Trailer to replace the Hino Dutro which is expensive to run. We are expecting that in 2018 the number of birds on the Training Units will increase and thus reduce the subsidy cost.

GAVIN HARRIS

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